

Colliers

How We Helped a Fortune 500 Company Expand Its Bandwidth

COMPANY PROFILE

Colliers is a Fortune 500 company that provides commercial real estate services. Stretched thin, they turned to us to provide underwriting and analysis support for their new investments

THE CHALLENGE

Colliers was struggling to keep up with the demand for their services. They needed help in their financial analyst department but didn't have the bandwidth to add more headcount. They also didn't want to sacrifice quality or slow down the pace of their new investments.

OUR SOLUTION

We became an extension of Colliers' team, providing expert underwriting and analysis on deals sent our way. This freed up Colliers to focus on what they do best – selling and leasing real estate.

AT A GLANCE



Industry Vertical

- Real Estate

Challenges

- Lack of bandwidth
- Struggled to keep up with demand for analysis

Solution

- Underwriting and analysis

THE RESULT

Colliers was able to maintain their high level of service and continue to grow their business. They were also able to avoid the cost of adding more full-time employees.

KEY TAKEAWAYS

- Outsourcing an expert underwriting and analysis team can help you free up bandwidth and focus on your core business. It's important to focus on your core competencies and leave the rest to experienced professionals.
- Working with a boutique firm like Fidelman & Co who knows your industry enables you to get the personalized service you need.